

Internship Handbook

For College and Career Academies



College & Career Alliance and Support Network

This report was made possible by major funding from the California Partnership Lighthouse Academy Grant to the College & Career Alliance & Support Network at the University of California, Berkeley

Acknowledgements

This handbook was originally written by Jerauld Winthrop, consultant to the Career Academy Support Network, with input from:

Karen Shores, Consultant, California Department of Education (CDE)
Charlie Dayton Career Academy Support Network, U.C. Berkeley
Susan Tidyman, Career Academy Support Network, U.C. Berkeley
Pam Langbehn, California State Franchise Tax Board, Sacramento

Lynn “Ted” Pendergrass, Coordinator, and Alan Popejoy, English Teacher – both of the Taft Oil Technology Academy at Taft Union High School – revised and added information in 2021

Thanks to the many teachers, administrators, employees, high schools, businesses, parents, students, and other supporting organizations that have contributed in one way or another to the content and materials here.

Revised 2021

College & Career Alliance & Support Network
University of California, Berkeley

[CCASN: College & Career Alliance and Support Network](#)

Table of Contents

I. Background and Purpose.....	3
II. Organizing an Internship Program.....	6
III. Student Roles and Responsibilities.....	14
IV. Employer Roles and Responsibilities.....	19
V. Legal Issues.....	23
I. Appendix.....	26
Internship Student Application.....	27
Intern Standards of Conduct.....	31
Potential Site Worksheet.....	32
Orientation Checklist.....	33
Work-Site Learning Plan.....	35
Guidelines For Business/Industry Partnerships.....	37
Daily Worksite Log.....	38
Intern Assessment Form.....	39
Student Internship Evaluation.....	41
Student Self Evaluation.....	43
Links Page.....	45
Bibliography.....	46

I. Background and Purpose

A California Partnership Academy (CPA) (also known as a Career Academy) is a high school program that frames academic learning around a career focus in order to increase student motivation and achievement. Though the configurations of Academies vary, they generally have three defining features: a school-within-a-school structure, college preparation curriculum with a career theme, and partnerships with employers, the community, and higher education. Although some academies have students attending four core academic courses per semester, most Academy students attend three core academic classes and a technical class each semester. These four classes are designed as “pure” Academy classes, meaning only Academy students enroll. These courses are taught by a team of teachers who collaborate to coordinate the workings of the Academy. Academies typically include the sophomore, junior, and senior years of high school, although some include all four. More detail on the CPA model can be found on the Career Academy Support Network web site: <https://casn.berkeley.edu/>

Research has shown that Career Academies improve the performance of students enrolled in them, with regard to attendance, credits earned toward graduation, grades, and graduation rates. An analysis suggests that the central features that define an Academy all play a role, particularly the small, familial nature of the program and the close contact among students and teachers. The focus on a career field which demonstrates the relevance of what students are learning is crucial, and internships play a critical role in the fulfillment of this focus. Internship opportunities usually occur towards the end of a student’s high school career, most often during the summer following the junior year. Part-time internship opportunities may occur during the senior (sometimes, junior) year. Internships can be thought of as the capstone experience for students in terms of learning about the Academy’s career field.

Unlike more traditional vocational training programs, CPAs are not designed to prepare high school students for specific jobs upon graduation. Rather, they are designed to expose students to career *fields*, entire *industries*, and to provide broadly defined workplace skills which are relevant across many jobs. They are also designed to show students the relevance of academic skills which are increasingly important in today’s workforce. Academy internships need to be designed with this in mind. Employers are seeking well prepared candidates in terms of academic skills and broadly defined workplace skills, exactly the sort focused on in Academies. They can- and many prefer to- provide any needed job specific training.

While this Internship Handbook focuses on internships as they apply to Academies, there are many other programs that successfully use internships, and the materials in this handbook draw from many sources. Even within Academies, internships can vary. Some are primarily paid, while others are primarily unpaid. Some emphasize community service and public agency work, while others emphasize profit-making enterprises. You are encouraged to view this handbook as a guide to the development of a program, which can then be custom fit

to *your* Academy - through the efforts of your stakeholders: teachers, business partners, parents, administrators, counselors, and students.

While Internships allow students to spend time at a particular work place, they are not jobs in the traditional sense; they are learning experiences. Students often work in a variety of departments, learning the range of occupations and careers within the company or agency. Variations among communities, career fields, and employers result in a wide variety of internship opportunities for students. Almost all can be useful if the employer understands the purpose of the internship and has both the student's and company's best interests in mind. The common underlying principle is that they expose students to meaningful learning experiences that show them the relevance and application of what they are learning in high school. Additionally, quality internships teach the fundamentals of maintaining a job and help internees with their ongoing development of career and educational plan(s).

An internship is a chance to use a "business classroom" to connect with what is being taught at school, to add value to the educational experience, and to showcase the vast number of options available to students. Through internships, the student's education is improved by:

- Introducing the intern to modern workplace equipment and actual workplace problems.
- Giving young people access to experiences that require more knowledge and skills than ordinary "student jobs."
- Giving educators and employers the chance to work together in preparing students for success in the workplace.
- Helping educators connect the classroom to the modern workplace.
- Helping students understand the importance of their classroom instruction.
- Providing on-the-job experience to list on the student's resume.
- Giving students the opportunity to have a real-world experience in a career field in which they have an interest.
- Creating potential job opportunities, post-graduation, for internees in the companies in which they intern - and creating the potential for companies to gain well-trained employees in the future.
- Allowing employers to build alliances with local schools. Together, employers and educators can deliver a powerful message regarding the importance of education.

Students involved in an internship gather firsthand experience with modern business practices and skills. They learn what is necessary to complete assigned tasks in a timely manner, how to conduct themselves responsibly and professionally, how employees work together, and they learn about the many opportunities available to them. They get the chance to practice, or observe, the use of current technology, practice teamwork and cooperation, and practice basic business decorum. Internships also provide an excellent opportunity for young people to question adults about their careers. They can view the many possibilities within each

career field, discern what they like and dislike about a particular job, and learn what skills, knowledge, and education are necessary for the career in which they have an interest. Because internships are not the same as full-time jobs, students can learn more about the company than they would as an employee.

Internships assist the classroom teacher by giving the student a context to which they can apply their classroom activities and schoolwork. Research, writing, speaking, computation, analysis, problem solving, use of technology, organization, and accepting responsibility are all inseparable components of the modern workplace. When students can see the immense value of their education first-hand, a natural, intrinsic motivation occurs, and gives value to that which the teacher has to offer. Students who serve internships discover, first-hand, the answer to the question, “Why do we need to learn this?” This, undoubtedly, apprises them of the value of their academic instruction. They also see the relationship between job quality and level of education and often return to school more motivated to attend college.

Classroom instruction that augments the internship experience can be a part of this experience. Examples include journal-keeping, resume building, and portfolio development. Lessons in all disciplines can be geared to relate the internship experience to academic skills. Such activities help to emphasize, for students, the connection between school and work, showing them practical applications for their learning, while also opening their minds to potential future endeavors, beyond what academic instruction, alone, usually reveals.

II. Organizing an Internship Program

The Internship Coordinator is crucial to an effective internship program. The coordinator will generally have final responsibility for development and implementation of the internship program and will work with students, parents, teachers, mentors, supervisors, site and district administrators, and business partners to bring together a rigorous and valuable experience for Academy students. This is a pivotal role, requiring interest, dedication, expertise, and time.

The Internship Coordinator may be an academic or vocational teacher, a school-to-work or cooperative education coordinator, a high school or district administrator, or an Academy Coordinator. Any of these professionals can do a quality job of putting the program into effect, provided they have the proper support. The coordinator must have the trust and backing of the school's and district's top administrators. Superintendents and principals can show their support for the program by discussing it in positive terms with the faculty, local business representatives, and community members. They also need to allot time for the coordinator to run the program.

Business generally takes place during regular work hours (typically, Monday thru Friday, 9:00 AM to 5:00 PM). A teacher with classroom responsibilities, during this time, may have difficulty developing necessary partnerships and keeping appointments with business partners. Extra preparation time, including some release time from the school schedule, is necessary for these appointments to take place. Scheduling this time around the business lunch-hour is advantageous—business can be done at this time, and civic organizations (E.g., Rotary International, Lions Club, Soroptimist Club) also meet then, and they can be a great resource for partnership development.

Coordinator Roles and Responsibilities

Each of the following is a pivotal aspect of the Coordinator's position:

- Identifying, recruiting, and orienting employer partners
- Promoting the program to teachers, students, and parents
- Recruitment and preparation of students for employer partners to interview
- Organizing the Student Worksite Learning Plan, as well as other program policies and procedures
- Monitoring the progress of both students and employers at the work site
- Evaluating student interns
- Working with teachers on curriculum to bolster the relevance of instruction as it pertains to internship(s)

- Organizing a culminating activity and/or closing celebration
- Reviewing and revising, if relevant, the program with employer partners.

Since this work is crucial for an internship program, let's look at each of these responsibilities more in-depth. The coordinator should develop a timeline or action plan for putting each step into motion.

1. Identify, recruit, and orient business partners.

Although there are examples of programs that have been initiated by employers, out of a need for better qualified employees (and often out of a sense of community involvement), employer-initiated programs are an exception. More often, it is the responsibility of the Academy team, and, specifically, the Academy Internship Coordinator, to meet this need.

Before planning to recruit employers for participation in your program, four key questions should be addressed:

- Which employers will be targeted for recruitment?
- How will employers be recruited?
- What will employers be asked to do?
- Why should employers participate in your program?

You will be better prepared to successfully recruit employers if you have a clear vision of what you want. The third and fourth questions are of paramount importance, for if these are not clearly defined, it will be difficult to attract quality businesses as partners.

In addition to simply providing a workplace where students can gain experience, there are many ways by which employers can be useful to your Academy Internship Program. These include:

- Program policy development and decision making
- Input on workplace validity of the curriculum
- Recruitment of other employers/partners
- Screening/interviewing of program applicants
- Creation of work-based staff development opportunities for teachers
- Job shadowing and career exposure assistance
- Development of work site learning plans
- Evaluation of student interns
- Authentic audience for student presentations

The structure of Internship programs can vary. A first step in recruiting employers is to define your goals, the intended focus, and scope of your program:

- Is it your intention to have every student participate, or only some?
- Do you want paid positions or unpaid ones?
- Is it your intent to simply enhance career awareness among your students, or to provide a fully restructured, applied learning environment?
- Will the level of involvement be the same for all students?

Being unclear about your goals and the scope of your program is to risk looking unprepared when approaching employers. The better prepared you are, the more likely they will participate.

It is wise to seek the participation of representatives from all Academy stakeholders – teachers, administration, counselors, students, parents, and Steering Committee members – when addressing questions of intent. Only then can you get a clear idea of the needs and desires of the community, at large, and, only then, will you be able to count on stakeholder support for the decisions that are made. Ask yourself and your stakeholders the following questions, and make your decisions based on the responses:

- How structured do your partners want this program to be?
- How many students will be participating in the program? How many at each business?
- Will internships be paid or unpaid?
- Will internships take place during the summer? After school? Weekends?
- Are all potential interns willing to make a commitment to an internship?
- Are all students going to participate in the internship program?

The answer to these questions will vary based on the industry focus, the community, and the school. You may wish to keep your program flexible, allowing certain business partners to offer a one-week, unpaid internship, while others develop a more elaborate program. Use the expertise of your Steering Committee and business partners to help make these determinations. If you allow the program to be responsive to the needs of your business partners and students, and you allow the program to be flexible, rather than rigid, it will function more fluidly and with less conflict.

Once these decisions are made, it is responsibility of the coordinator to find employers willing to invest the time and resources needed to provide internship opportunities. Some local employers may already be working with your school in various contexts:

- Cooperative education programs.
- Technical high schools/programs.
- Existing internship programs or Academies.

Your local Chamber of Commerce can provide a wealth of information. Another good source is local civic organizations, such as Rotary International, Soroptimist Club, Lions Club, and similar service-based organizations. These groups typically meet weekly or monthly, generally at lunchtime, and often seek guest speakers. Your principal, superintendent, and board members are most likely members of these various groups in your community and may be able to assist you in gaining introductions and/or arranging an opportunity to speak about your program and recruit business partners.

The next step is to develop a master list of prospective employers, which includes each employer's address, phone number, fax number, e-mail address, and contact person. You may wish to include a brief abstract regarding the school's current or past relationship with each employer, as well as any other pertinent information. Another good step is to develop a brochure geared to the business community and mail said brochure to the businesses/employers on your list. Follow this mailing with phone calls, inviting these potential partners to an informational meeting. This lets you meet with many business representatives at once, and creates an environment in which employers can learn from each other and, perhaps, support each other's involvement. Your school site or district Career Counselor can aid you with this endeavor. These professionals will often have much of this information at their fingertips and can be of tremendous assistance in accomplishing any tasks that require the help of the business community.

Another approach that is often necessary with some employers is to set up an appointment at the company to discuss your program. Be well-prepared for this meeting and have a clear agenda in mind. Your presentation should be concise and to the point. Bring a brochure geared to business partners, detailing your program. Know, and communicate to them, what you will need from them, and include this information in your brochure so they can review it at their convenience. Be specific about what you will need from them, and include a specific timeline. If possible, take an existing business partner to this meeting – this will add strength to your presentation, as he or she can discuss the merits of your program. A member of your Steering Committee can also serve in this role.

Once you have secured the involvement of a core group of employers, you will probably need to meet with them again to review the specifics of the program and prepare them for implementation. This may be done on an individual basis, although a group meeting saves time and ensures that all participants receive the same information. It also provides a chance for them to share observations with each other, and to see themselves as an extended part of the Academy team. At this meeting, cover student application and match-up plans, student dress and behavioral expectations, evaluation and assessment plans, the student interview and selection schedule, planned monitoring visits, and provide dates of future meetings. It is a good idea to bring copies of pertinent forms and documents, while discussing them and determining a timeline for their use during the internship period.

NOTES: 1) Be certain that partners know how to contact you. Frustration on the part of your partners can cause them to become ex-partners, and ex-partners can cause others to be disinclined to work with you. 2) The top person in the company will be most able to make decisions to help your program succeed. However, these persons are often difficult to meet. Try to get your superintendent involved in making these connections. CEOs will generally make time for other CEOs. The superintendent – your CEO – can often make this connection when others can't.

2. Promote the program to teachers, students, and parents.

It is important to generate excitement about the program at your school for it to be a success. As in many aspects of the Academy, you are dealing with what, for some, will be new and unusual ways of doing business, in an environment that is typically structured in a traditional way. The unknown, or misunderstood, often breeds resentment and fear, and a failure to clarify your plans and purposes can create problems.

Once your program has been in existence for a while, it will be its own public relations tool. That is, students, parents, teachers, and business partners who have participated and/or observed the program will provide testimonials and anecdotal evidence, and this will help build positive momentum for your program. As you begin your internship program, however, it is important to provide information not only to those you wish to recruit, but also to your colleagues at the high school. Take a little time at faculty meetings to inform the staff as to what you're doing. Hold informational meetings in the evening, and invite both parents and interested community members. Invite the local newspaper and other media figures to report about business partner and student orientation meetings. Seek the aid of other teachers for help in recruitment. Ask your principal to show her/his support in a public way. To involve staff and community is to avoid the spread of misinformation and misgivings.

3. Select and prepare students for employer partners to interview.

Since you are developing a program within an Academy, there is presumably a career focus in which your students have an interest. It is now time to subdivide these interests into various aspects of the industry. Within each broad career field, there are many different jobs and career options. Good matches help your program flourish; therefore, through interest inventories and various other tools, and through the knowledge your team of teachers has about its clients, students can be ensured of the best possible internship match.

At this point, a useful step is to develop an application form that will help you determine each student's interests. Review these with care (a sample can be found in the

appendix). Discuss successful interview strategies in class, and conduct practice interviews. You can ask business partners to assist in this, as their professional expertise can prove to be invaluable. Let students know that, as in the real world of work, the process for placement will be competitive, and that business partners will interview and select their choice of interns. This “raises the bar” for students and takes some of the pressure off of the coordinator. Teachers may assist students in preparing for their interview(s) by encouraging them to do the following:

- Participate in lessons on interview techniques
- Participate in mock interviews
- Prepare a resume and cover letter
- Brainstorm possible questions and appropriate answers
- Dress appropriately
- Be prompt
- Decline offered food or beverages
- Be friendly and outgoing, without talking too much
- Be concise and to the point
- Arrive prepared to complete employment applications, and with all necessary paperwork
 - Thank the interviewer
- Follow-up with a thank-you note

4. Develop Student Worksite Learning Plan(s)

The goals of a successful internship program are two-fold: to fulfill employers’ expectations, and to provide a quality educational experience for students. To meet these goals, work with the employer/partner to develop a written, work-site plan. This plan should include what the student is expected to do on the job, and it should also include the assignments he or she must perform, in order to meet educational expectations. Because this is an internship, it is important that it entail more than simply eight hours of filing or answering telephones each day. Students should learn about modern business practices, teamwork, job-specific skills, appropriate business behavior and dress, safety practices, and ethics. They should also be exposed to various aspects of the business, either through hands-on experience or through observation. The Worksite Learning Plan serves in effect as a contract, spelling out the program purposes and responsibilities on both sides. A sample form for development of a Work Site Learning Plan is included in the appendix.

5. Monitor the progress of both students and employers at the work site.

After interns are placed with employers, it is necessary to track their progress and their developing relationship with the business partner. Depending on the number of students

placed, the coordinator may or may not be able to conduct these on-site checks alone. A plan should be developed, that is acceptable to the business partner(s), for regularly monitoring the intern at work, and for conducting a brief meeting with the intern and supervisor. In this way, potential problems may be circumvented, and the internship experience may be kept meaningful and productive. The person conducting the visitation should keep a journal of what they see, hear, and perceive about the student at work, in order to answer any questions from parents or administrators. This journal can also assist in the evaluation upon the internship's conclusion. This monitoring can be done both formally and informally. Unannounced drop-ins can sometimes provide different insights to the student's experience, as opposed to planned, evaluative meetings.

6. Conduct endpoint evaluations of student interns.

The next step is to establish a process for evaluating students' internship experiences. This should include both a concluding evaluation and at least one benchmark assessment, along the way (depending on the length of the internship). Evaluations should be based on written employer evaluations, the coordinator's assessment during the monitoring of the intern, and the completion of required assignments. A well-done evaluation will give the intern a clear idea of skills that must be developed or augmented during his/her senior year. The evaluation should be structured to be developmental and constructive, rather than punitive. It is often helpful to have the students evaluate their own performance, after which a "gap analysis" can take place – points in which the student's self-evaluation diverges broadly from that of her/his supervisor. Discussions of such gaps can be very instructive, and should include an analysis of the reasons for the differing perceptions.

7. Work with key teachers on curriculum.

If teachers are familiar with what employees need to know and be able to do in order to achieve success in the workplace, teachers can more effectively connect their classroom instruction to work-site needs and competencies. The best way to solicit the rise in this form of awareness is for the Academy's academic and technical teachers to participate in the internship program, particularly in site visits and evaluations. With the opportunity to view students at the work site, and discuss their needs, strengths, and weaknesses with intern supervisors, teachers become more aware of what is expected at a modern work-site. From this, they can plan assignments and projects for the classroom, which are designed to support the internees as they become more involved in their work-site. It may be useful for the coordinator to organize staff development training. Assistance in curriculum development, in general, and integrated curriculum projects, in particular, are useful when connecting the classroom to the work-site.

8. Organize a culminating activity and/or closing celebration.

You may wish to recruit the help of parent volunteers and/or employer partners in planning a celebration of your internship accomplishments. However it is organized, it is important to celebrate your program's successes. School representatives, students, teachers, employer partners, and parents should all be invited.

This is a good opportunity for students to "stand and deliver" their accomplishments in front of a largely adult/professional audience. Students might be asked to develop a display, including their portfolio materials, documenting their internship experience. They might also be asked to give brief presentations listing what they've accomplished. There can be a culminating awards ceremony, where certificates of completion are distributed. Supervisor testimonials are important to the students and your program. It is a good idea to have these transcribed for future, public-relations-use. However you choose to structure this event, it is a good opportunity for everyone involved to see the connection being made between school and work and the importance of this connection. Of course, refreshments are mandatory!

9. Review, evaluate, and revise the program with employer partners.

In business, this is usually called debriefing. It is important to find time shortly after the end of your internship period to meet with school officials and business partners, in order to discuss what went well and what needs revision. Encourage all participants to be candid; it is not a failure to admit that some things weren't perfect. Valuable insights can be gained from business partners regarding curricular needs that teachers might address, and the school may see ways employers can augment workplace learning to expand student understanding of the connection between the two.

Information that comes from this meeting can be disseminated to critical school staff in order to better train students, school-wide, with regard to workplace competencies. Make arrangements to share these findings with the principal and solicit the principal's help in developing a plan to address these recommendations.

III. Student Roles and Responsibilities

Since internships are arranged to allow inexperienced young people to participate in the world of adult work, expectations from the coordinator and supervisor should be clearly spelled out. Although student interns may serve some of the functions of an entry-level employee, he or she is at the site for business purposes other than simple, pragmatic, “bottom-line” purposes. Interns need to be guided and educated in all aspects of the career field and given the opportunity to experience practical applications of the academic and technical lessons they receive in the classroom. It is important for interns to reflect upon the experiences and knowledge they acquire during their internship. At the same time, the tasks they perform should be rigorous and challenging, and they should be held accountable as responsible employees, as well as inquisitive students.

Orientation for the Intern

Preparing the intern for this new experience should begin with an orientation to the program. The student and her/his parents need to understand the workings of the program, including what is expected of them, and what they can expect from the school and from the work-site. Prior to actual placement, the student should be comfortable with the following:

- The length of the internship experience and the time commitment involved
- The application requirements
- The selection process
- Safety requirements
- Transportation requirements
- Pay expectations
- Educational expectations and requirements
- Work performance expectations and requirements
- All critical dates, such as start and completion dates, as well as due dates
- The evaluation process, including consequences for non-performance

This list may emphasize aspects of your program which are important for your interns to understand. As with all lists in this handbook, you can customize it to fit your own program. Once these expectations are understood to everyone’s satisfaction, the student intern should be prepared for orientation to the workplace. This will require some policy determinations, and some development of your brochures (E.g., for parents, students, and business partners) and forms (applications, evaluation forms, and contracts).

Adequate orientation to a new workplace is important for any employee. It is even more crucial for an intern, who may be experiencing his or her first exposure to the world-of-work. Not only does orientation help the intern adjust to this new position, it also provides his or her first impression – about the business organization in particular, and about working, in

general. If the employer's organization does not have an established orientation program, time should be made on the intern's first day for an adequate introduction to the business, as a whole, and to the particular department(s) in which the intern will work. If the employer does have their own orientation procedure, it may be necessary to augment it to fit the particular needs of a student intern.

This orientation should include the following:

- A tour of the workplace
- Company goals and purpose(s)
- An introduction to the intern's supervisor and co-workers
- Company rules and procedures
- Standards of conduct
- Work hours
- Safety issues and practices

After an introduction to the organization, the intern should learn about the department in which he/she will be working. This is often conducted by the intern's supervisor and is a good time for the intern to meet the co-workers with whom she/he will be most closely affiliated. The supervisor should discuss how the department fits into the organization, the work the department does, and the expectations which are particular to that department. This may also be an appropriate time for the supervisor to begin intern training.

Perhaps the most important aspect of the orientation is a clearly outlined position description, which includes expectations; it is an important responsibility of the supervisor to clearly delineate these expectations in advance of the intern's first day in his/her position. For the young employee, it is helpful to describe the internship in terms of the specific tasks and skills that should have been mastered by the end of the internship. It is a very good idea to put these tasks and skills in writing. They can then be used as a tool for supervising and evaluating the intern's performance.

To prepare interns for the first day, the school site supervisor, coordinator, or classroom teacher(s) should encourage students to generate a list of questions to ask fellow employees while at the work site. Not only will this increase the intern's understanding of the manner in which the business functions and what it's like to participate in the everyday world-of-work, it also can serve as an icebreaker, helping the intern and employees become more comfortable with one another. Questions don't have to be probing or in-depth, and students can help brainstorm the list as a group – in this way they will take-on ownership. They should write these down prior to their first visit to the job site. They are a helpful "security blanket," particularly for those who are less outgoing. Some questions that could be useful include:

- What is an average workday like here?
- What qualities/skills are important for success in your field?

- Which aspects of your job do you like the most? The least?
- How much education is necessary for your position?
- When did you know this was what you wanted to do for a career?
- What is the salary range for someone in your position?
- How rapid is advancement in your field?
- What did you learn in high school that has helped you in your career?

Student interns should be reminded that listening skills are important in any position. Don't just ask questions to kill time – really listen to the answers, and ask follow-up questions. Interns can then include what is learned from such questioning in their student journal. The classroom teacher can conduct a discussion or give a quiz based on the information gleaned from this Q & A process. The process can continue over time, allowing the learning to extend to the many different experiences the intern will have at the job site. The classroom teacher may also gather important information from this process, which could be useful for planning future lessons.

*For a more detailed look at the orientation process, see the Orientation Checklist included in the Appendix.

Keeping a Journal

Students should be required to keep a journal of their internship experience. At the end of each day, students should write a journal entry detailing their daily experiences. This may be kept in the form of a personal log or as letters to the program coordinator or site supervisor. Entries might include the following:

- What the student saw, heard, and otherwise noticed at the work site
- Descriptions of what the intern did
- Descriptions of what the intern saw others doing
- What the intern found surprising, interesting, confusing, or exciting
- What tasks were difficult or demanding
- What tasks were stimulating, motivating, or enjoyable
- A question to ask the supervisor when returning to the site

By putting quality time into the journal immediately after each day's work, the student will be better able to track themes inherent in the work and paths for future exploration. The journal should be a part of the student's exit portfolio, and will aid in other aspects of the assessment process, such as developing work sample abstracts and creating a culminating presentation of their accomplishments.

Some programs choose to use a "Daily Log" form, which guides the student's journal in keeping with educational and vocational competencies. A sample Daily Log is included in the Appendix.

Building a Portfolio

Students participating in an Academy should be encouraged to develop a portfolio giving tangible evidence of their learning and accomplishments. If you have used portfolios for student, information-gathering and assessment (personally, and as a teacher), you already know how well they support project-based and work-based learning. Portfolios are a collection of a student's work and can include a variety of materials useful in charting his/her growth in career exploration. They can also help in an assessment of the student's learning experience. Portfolios are typically individualized, letting students reflect their personality and creativity in the organization and "look," while fulfilling program requirements.

Portfolios may be compiled over a long period-of-time and used to chart the student's growth throughout their Academy experience, or they may be structured around the accomplishments of a single unit or project. In the case of internships, the portfolio should document the student's work-based learning experience, contain materials which aided in them being selected for the internship, and contain materials which might help guide the student during future job searches. This portfolio might stand alone or be integrated into the student's comprehensive portfolio.

In order to clarify requirements and expectations, as well as facilitate assessment, the student should be given a "Portfolio Checklist" at the outset of her/his internship experience. You may wish to use a point system for the portfolio, in order to give students clear expectations about the value of each aspect of it. Some suggested elements include:

- A resume
- A cover letter
- Letter(s) of recommendation
- Completed self-evaluation form
- Completed supervisor's evaluation form
- A generic employment application (containing references, experience, etc.)
- Journal entries
- A reflective essay
- Work sample abstracts
- A list of skills learned
- Descriptions of projects, engaged within, or completed
- Photos or other documentation of work

Students should package their portfolio in a professional manner. Once evaluated by the internship coordinator and/or Academy staff, it can be archived and/or returned to the student. A well-conceived and well-produced portfolio can be an aid to students in the future.

NOTE: Portfolios make an excellent public relations tool for your program. They are geared to let your student show what they've learned, know, and can do. As such, they should be shared with your stakeholders whenever possible – send copies to district and site administrators and potential business partners. Use them as a recruitment tool for incoming Academy parents.

Student Evaluation of the Internship

It is important that each intern take time to evaluate his or her experience when their internship has concluded. Worthwhile learning can take place during this period of reflection, as the student mulls over the tasks they've performed, the working relationships that were developed, aspects of the career field which they find compelling or uninteresting, and their own ability to handle the job and its related responsibilities.

A student self-evaluation form should be used to draw out feelings on subjects related to their internship. This form should parallel the form completed by the intern's supervisor at the job site, so that differences of opinion between the two can be noted. This comparison of the perceptions of the supervisor and employee about the quality of work performed is sometimes called a "Gap Analysis." It can lead to revelations about the way an employee views the job they are doing, compared to the impression they have made on others. Human Resources specialists use Gap Analysis to help guide employees to a greater self-awareness based on how they are viewed by others and to help them become more useful to the company. This is a tool which educators can use to bolster the work-readiness of interns. See the appendix of this handbook for a sample Student Evaluation Form.

As noted previously, a reflective essay on the internship experience is a valuable learning tool for the intern and should be a required part of the internship portfolio. While a self-evaluation form is useful for garnering responses to questions deemed important to the program coordinator and site supervisor, the act of looking back on the experience and writing about it can be both educational and cathartic. Some of the emotional lessons which derive from a youthful experience of this nature may be those which the student carries the longest and can be teased-out through the process of reflective writing. This will also reinforce the value of keeping a good internship journal, as it will prove helpful in both reflecting upon the experience and composing this essay.

Internship Supervisor Debriefing

It is helpful for internship supervisors to debrief interns following this experience. This provides another opportunity for students to reflect on lessons learned. Questions to be discussed can include: What went right or wrong? What experiences were valuable or less important? What could the intern have done to make the experience more valuable? The supervisor? The program coordinator? A list of expected learning outcomes can help in this

discussion, providing evidence of competencies gained (or not). It is also useful to use both the student's and the supervisor's evaluation forms in this debriefing, and to do a gap analysis – as previously discussed – to reveal where there are variances in perception. Results of such debriefings are also useful to internship coordinators and Academy teachers, as they reveal strengths and weaknesses in the operation of the program, and they provide opportunities for future refinements.

IV. Employer Roles and Responsibilities

Most educators have heard businesspeople from their community complain about the quality of entry-level employees available to them. Generally, the blame is placed on the American educational system, especially high schools, and on their teachers. Internships provide an opportunity for employers to do something about the problem, not just complain. It lets them join in a partnership with educators, working directly with teachers and students and playing a constructive role. It also gives them clearer insights into what high school students are like, firsthand experiences that are more instructive and, invariably, more positive than the images conveyed through the media. Since such students represent the future work force, such involvement can also help them plan their own hiring and training practices so that they can be more efficient. Many employers welcome the opportunity to provide Academy internships for these reasons.

Employers who participate in such internship programs quickly learn the benefits for students, as well. Internships provide a way of helping students understand the relevance of what is taught in school. They provide a glimpse into the future, showing what it takes to be successful in the workplace. Without this connection, many young people do not understand how to accept supervision, solve problems, work with others, act ethically, or perform the countless tasks of the modern workplace. Teachers are often unprepared to teach these lessons, removed as they are from the business world. Many teachers have never left the walls of the classroom, having gone directly from college preparation programs into their teaching careers. Yet, a relatively small portion of young people will work in education, and they need exposure beyond this narrow realm. Employers understand how the workplace functions and how it has changed and how the demands on businesses and workers are different than they once were. Consequently, they can play a vital role in the education of today's high school students.

The pertinent question is how to construct a program which allows students to receive a quality workplace experience, while simultaneously being beneficial to employers. On the high school side, students need to be prepared in advance – as was detailed in the last section. Employers, particularly job supervisors, also need preparation. It is important to orient them to the purposes and practices of the internship and involve them in the identification of the internship positions to be offered. Preparation on both sides comes together when students are matched to individual internships.

Matching Students to Internships

To ensure successful matches, employers should provide clear and specific information about the position(s) available. This can then be reviewed by the Coordinator, in conjunction with student applications, to determine which students are most appropriate for interviews and where they should interview. Important questions to be considered are as follows: What are the job title, department, main task(s), required skill(s), associated training, and safety issues? How many hours/day are involved? Is the time flexible? How long does the position last? Is the position paid? If so, what is the rate of pay? Are other interns involved or is this a single position? What form of transportation is required/ available to get there? What interests on the student's part will match up well with this position? What are the central concerns of the supervisor? When will interviews be available, and how are they to be arranged? What does the potential intern need to bring to the interview? The more information provided, in a clear and organized manner, the better the likelihood of a successful match.

By taking the time to answer such questions, the employer will wind up with students well matched to the available positions. This can make a huge difference in the success level of the experience. There is a range of interest and talent in any high school or Academy, and finding the student who is right for the job is critical. Sometimes, unwritten factors play a role and need to be communicated just as much as written factors need to be communicated. Will this require a particularly intelligent student, or is the work basically routine? Will this require someone particularly good at getting along with others, or is the work fairly solitary? Is a high level of responsibility or stress involved? Physical strength? Advanced computer skills? Endurance? Telephone skills? There are a host of factors that can be important, and the more that are recognized in advance, the better the match is likely to be. Here are some more examples:

- Where will the intern be working? Indoors or out? Standing or sitting? By themselves or with a team?
- Will the intern be working with customers in a visible, front-line position? Consider communication skills, personality, and maturity.
- How should the intern dress? Are uniforms required? Is appearance important?
- What standards are required? Consider hair, clothing, shoes, jewelry, and makeup. How about piercings? Hats?
- Will the supervisor have time for training and feedback for the intern? How busy is this person? Does she or he have many other responsibilities, making the intern's ability to learn quickly and work independently more important?
- What expectations do you have of an intern? Are you viewing this as a learning position or a source of serious work production? Consider how flexible you need to be when working with young people.

As discussed in the section “Student Roles and Responsibilities,” students will often come to interviews or initial days on the job primed with questions about the work-site and career experience. It may be useful for those who will be in contact with interns to look over this list, think about potential questions, and formulate at least some answers in advance.

The Supervisor’s Role

An important part of the internship program is teaching the attitudes and behaviors that employers are looking for in their workers, such as punctuality, teamwork, and conflict resolution. Although many organizations have such policies in place for their employees, it may be helpful for the student intern to have “common sense” workplace practices spelled out for them so that confusion can be avoided. A sample “appropriate behavior” contract is included in the appendix of this handbook, and includes a variety of examples of appropriate workplace behavior, which may need to be emphasized for student employees.

The site supervisor’s role is of utmost importance, as they are the main contact in the workplace. This responsibility can be both rewarding and challenging. In addition to being the primary contact for both the student and program coordinator, the supervisor will assign and explain projects and tasks, help the student develop good work habits, help them become a role model, and help them work with the coordinator to develop the work plan. These are among the specific tasks which are usually required of the supervisor:

- Establishing work hours
- Monitoring attendance
- Ensuring compliance with workplace policies
- Assigning work and monitoring performance
- Providing training
- Conducting performance evaluations
- Providing encouragement and feedback
- Helping the intern to feel comfortable with other employees
- Establishing consequences if work or behavior is not up to par

As the supervisor provides training to the intern, certain methods are useful. “Hands on” learning is usually the most effective. Giving the intern instruction, letting him or her practice, and reviewing performance is an effective approach. The more the task is repeated, the more likely the skills will be retained. The following steps work for most people:

- 1. Preparation:**
 - a. Develop a training plan listing the tasks and skills required for the job.

- b. Decide when and how training will be accomplished.
 - c. Decide who will conduct the training.

- 2. Telling/Showing**
 - a. Describe what should be done.
 - b. Demonstrate how to do the task.
 - c. Ask questions - check for understanding.

- 3. Practice**
 - a. Allow the intern to do the task.
 - b. Correct errors.
 - c. Ask the intern to describe what they are doing.

- 4. Performance**
 - a. Allow the intern to work on his/her own.
 - b. Designate someone to provide assistance, as needed.
 - c. Monitor for progress frequently.
 - d. Ask questions – require the intern to clarify.
 - e. Provide feedback on performance.

Careful supervision allows the supervisor, or mentor, to understand needs as they arise, and to correct problems as they arise. Over the course of the internship, you can move from the simple to the complex, and this should be reflected in the workplace training plan. Remember that these are student interns – a friendly, helpful attitude is the most effective way to help them learn. Also keep in mind that interns make mistakes; this is one of the ways in which students grow.

Some problems student interns may have in adjusting to the workplace are predictable, as are effective ways of helping them through difficulty. These include the following:

- Working below potential: Provide specific feedback on how performance can be improved.
- Not meeting established standards: Review of standards and guidance on how to meet them.
- Carelessness or negligence: Feedback on consequences of actions. Reach agreement on the need to improve and indicators of improvement.
- Hard to get along with: Training and feedback on the importance of working as part of a team.

- Inappropriate appearance, moodiness, etc.: Training and feedback on standards of conduct. Reach agreement on the need to improve and indicators of change.
- Performing well or beyond expectations: Good performance should be commended.

V. Legal Issues

The following requirements and prohibitions cover basic U. S. Department of Labor laws, and/or California Labor Laws. Restrictions vary from state-to-state, and where they differ within one location, the stricter law generally takes precedence. It would be wise to check with your state's Department of Labor, your school district legal department, existing workplace learning program coordinators, regional training centers, or others who may possess such knowledge. Please note that most of these laws apply to paid student employment as opposed to unpaid positions which are geared toward student enrichment. Additional information may be attained from the addresses and websites listed at the end of this section.

Labor Laws for Minors

- All minors under 18 years old (including those working for parents) must have work permits.
- Minors must meet mandatory school attendance laws in order to obtain work permits.
- Work permits are required all year, not just when school is in session.
- Work permits must be kept on file at the minor's work site.
- Work permits must state the maximum hours minors may work.
- Work permits must be renewed at the start of each new school year, and at the time students obtain (or change) new jobs.
- Public schools have the legal right to restrict or reduce the type of employment and/or the hours of work if the schoolwork or health of the minor is being impaired by the employment

Work Permits are not required for:

- Occasional odd-jobs at private homes
- Newspaper sale or delivery
- Self-employment
- Agricultural or domestic work on property owned, operated, or controlled by the minor's parents.

Hours Minors are Allowed to Work:

Ages 16-17 (school in session)

- 4 hours maximum, Monday to Thursday.
- 8 hours maximum, Friday to Sunday.
- 32 hours total per week (36 hours per week if enrolled in work experience).
- 5:00 AM to 10:00 PM, except...
- 5:00 AM to 12:30 AM, if there is no school the following day.

Ages 16-17 (Summer/Vacation)

- 8 hours max. per day, Monday-Sunday.
- 48 hours total per week.
- 5:00 AM to 12:30 AM any day of the week.

Ages 14-15 (School in session) •

- 3 hours max. per day, Monday-Friday.
- 8 hours max. per day, Saturday-Sunday.
- 18 hours total per week.
- 7:00 AM to 7:00 PM, any day of the week.

Ages 14-15 (Summer/Vacation)

- 8 hours max. per day, Monday-Sunday.
- 40 hours total per week.
- 7:00 AM to 9:00 PM, any day of the week.

Labor Laws for Minors (cont.)

- Applications for Work Permits are available at each middle school and high school.
- Employers must furnish each employee a separate, or detachable, itemized statement of deductions and hours worked at the time wages are paid.
- All minors must be covered by Workers' Compensation Insurance, including minors employed by parents and minors employed by businesses operating from private residences.
- When uniforms are required by the employer, such uniforms must be provided by the employer. "Uniforms" include apparel and/or accessories of distinctive color and design (i.e., company name imprinted on hats, shirts, etc.).

Hazardous Occupations

Minors under 18 years old may NOT be employed to work in the following occupations or with the following tools or machinery:

- Motor vehicles – minors may not drive on any public highway. This does not prohibit a minor from driving on private property.
- Power Driven Bakery Machines - dough mixer, batter mixer, bread divider – includes molding machine, bread slicing and wrapping, cookie or cracker machine.
- Roofing operations
- Power-driven woodworking machines
- Exposure to radioactive substances
- Power-driven hoisting apparatus – includes auto hoist, lift truck, fork lift, elevator, crane, derrick, etc.
- Power-driven metal forming, punching, and shearing machines.
- Power-driven paper product machines.

- Power-driven circular saws, band saws, and guillotine shears.
- Excavation operations – cannot work in trenches deeper than four feet deep.

Minors under 16 years of age may NOT be employed to work in the following occupations or with the following tools or machinery:

- In, or about, a gas station dispensing gas or oil; courtesy service; car cleaning, washing, or polishing.
- In the vicinity of moving machinery.
- Selling or serving alcoholic beverages.
- Building or construction work of any kind.
- Delivering of goods from motor vehicles.
- Public messenger service.
- In a pool or billiards room.
- Operating an auto or truck.
- In the vicinity of explosives.
- In or about moving equipment, aircraft or vessels.
- Selling to passing motorists (i.e., newspapers, candy, flowers, etc.).
- Selling door-to-door, unless specific conditions are met.

This is only a partial list. Contact U.S. Dept. of Labor for complete information.

U.S. Department of Labor
(310) 235-7352
<http://www.dol.gov>

California Department of Industrial Relations
(661) 395-2710
<http://www.dir.ca.gov>

Occupational Safety and Health
Administration <http://www.osha.gov>

I. Appendix

Following are a variety of forms which may be utilized in the development of your internship program. These forms have been adapted from those developed and used by various programs, listed in the bibliography, to which we owe a debt of thanks.

Internship Student Application

Name: _____ Phone: _____

Address: _____

SSN: _____ DOB: _____

Drivers License Number: _____ State: _____ Exp. _____

Name of Parent/Guardian: _____

Grade Level: _____ Expected Gradation Date: _____

Present High School: _____

Previous High School: _____

Extra-curricular Activities (sports, clubs, etc.)

Community or volunteer Activities:

Special skills you possess and/or machines and equipment you can use:

Do you know how to type? ____Yes ____No Words per minute: _____

Do you have any computer experience? ____Yes ____No

Nature of experience (classes taken, operating systems and software you're familiar with):

Total number of days absent from school this year: _____

Total number of tardies this school year: _____

Employment History

List most recent employer first. Include volunteer work.

1. Name of employer: _____ Phone: _____

Address: _____

Immediate supervisor: _____

Type of work you did: _____

Date first employed: _____ Date left: _____

Wages or salary: _____ per: _____

Reason for leaving: _____

2. Name of employer: _____ Phone: _____

Address: _____

Immediate supervisor: _____

Type of work you did: _____

Date first employed: _____ Date left: _____

Wages or salary: _____ per: _____

Reason for leaving: _____

3. Name of employer: _____ Phone: _____

Address: _____

Immediate supervisor: _____

Type of work you did: _____

Date first employed: _____ Date left: _____

Wages or salary: _____ per: _____

Reason for leaving: _____

Please answer the following questions completely. This is an opportunity to display your written communication skills; therefore, you should use complete sentences.

1. Why are you interested in working as a student intern?
2. What do you expect to gain from this internship?
3. What is the one thing you have done of which you are most proud?
4. List three things you do well right now.
5. List three things you would like to learn to do better.
6. What level of math are you currently taking? Do you like math? Why?
7. How do you feel about learning new skills?
8. Do you prefer to work alone or in a team? Why?
9. How do you feel about taking directions from other people?
10. Describe yourself in three words.

11. What was your grade point average last semester?
If your GPA was below 2.0, explain why.

12. What goals have you set for yourself?

13. On a scale of 1-10, rate the importance of the following items. A rating of 1 means “not very important.” A rating of 10 means “very important.”
 - a. Your education _____
 - b. A career _____
 - c. A job _____
 - d. Owning your own home _____
 - e. Owning your own car _____
 - f. How your friends see you _____
 - g. How your family sees you _____
 - h. Your hobbies _____
 - i. Having a mentor _____

14. Pick one of the above items and write a short essay (at least 3 paragraphs) which explains the rating you gave it (use the other side of this paper or a separate piece of paper).

Intern Standards of Conduct

I, _____, understand that as an intern at _____ I will be required to adhere to the following standards of appropriate workplace conduct while I am on the job:

- I will be punctual and conscientious in the fulfillment of my commitment and duties
- I will accept supervision graciously
- I will conduct myself in a dignified, courteous, and considerate manner.
- I will take any problems, criticisms, or suggestions to my supervisor.
- I will follow all company policies and procedures (dress code, safety training, etc.)
- I will always knock on closed doors.
- I will not chew gum or eat food while working.
- I will not bring friends to the work site.
- I will not accept tips.
- I will always notify my supervisor if I am not able to report for work.
- I will only work when and where assigned.
- I will refrain from loud talking and laughing.
- I will not use company phones for personal calls.
- I will not discuss race, religion, or politics with customers.

Interns are required to follow the same code of conduct as other members of the team. Always remember that you are representing our company to the public.

Signed: _____ Date: _____
Intern's Signature

Signed: _____ Date: _____
Supervisor's Signature

Potential Site Worksheet

Research a company as a potential internship site. Brainstorm businesses that would integrate well with your classroom. (Contact human resources or public relations departments, if you have no contact person.)

Company Name

Contact Name

Telephone

1. _____

A. Primary Product/Service _____

B. Secondary Product/Service _____

2. _____

A. Primary Product/Service _____

B. Secondary Product/Service _____

3. _____

A. Primary Product/Service _____

B. Secondary Product/Service _____

4. _____

A. Primary Product/Service _____

B. Secondary Product/Service _____

5. _____

A. Primary Product/Service _____

B. Secondary Product/Service _____

Orientation Checklist

Intern: _____

Supervisor: _____

Time/Date of Orientation:

- I. Welcome and Introduction** What it means to work at this company.
- II. Workplace Tour**
- _____ Overall tour of facility
 - _____ Tour of work area
 - _____ Fire extinguishers, fire escapes, exits, evacuation routes
 - _____ Introduction to staff
- III. Tour of Employee Facilities**
- _____ Rest Rooms _____ Parking
 - _____ Lunch Room _____ Telephones
 - _____ Storage for personal belongings
- IV. About the Company**
- _____ Discussion of company structure
 - _____ Key people in the company
 - _____ Type of business, products, services
 - _____ Who our customers are
 - _____ Other branches or divisions
- V. Department Specifics**
- _____ Telephone number and address
 - _____ Explanation of work schedule
 - _____ Location of time clock/sign-in
 - _____ Attendance requirements
 - _____ Working w/ other depts. /employees
 - _____ Hours _____ Break times
 - _____ Lunch time
- VI. Job Specific**
- _____ Location of necessary supplies
 - _____ How to use phone/office equipment
 - _____ Job description
 - _____ Training plan
 - _____ Evaluation procedures
- VII. Safety Training**
- _____ Stairwell/fire exits

- Fire extinguishers
- Special hazards
- Accident prevention

VIII. Supervisor's Expectations

- Dress code (hair, clothing, jewelry)
- Performance expectations
- Company culture (team work, service, values, etc.)

IX. Materials

- Personnel handbook
- Organizational chart
- Telephone directory
- Security procedures

Work-Site Learning Plan

_____ will permit _____
from _____ High School to enter the workplace as an intern under
the supervision of _____ for the purpose of gaining
knowledge and experience in the area of _____
for approximately _____ hours a week/day at _____ dollars per hour.

The following work-site learning plan provides a description of each component of the work experience:

*Tasks student will perform:

*Skills required:

*Work environment (schedule of rotation through major departments):

*Work processes, technology, and equipment student will use or observe:

*Safety precautions:

*Dress code and behavior:

*Additional comments:

Student's Signature: _____ Date: _____

Employer's Signature: _____ Date: _____

Coordinator's Signature: _____ Date: _____

Parent's Signature: _____ Date: _____

Guidelines For Business/Industry Partnerships

1. Hands-on activities are the best. Students learn by doing.
2. Give your student some sample job descriptions for yourself and for others in your department.
3. Remember that shyness or false bravado is often used as a defense mechanism; don't take it personally.
4. Think of ways to have your student feel comfortable in a new and unfamiliar environment, E.g.:

Introduction to co-workers

Outline of how the first day will look

Location of restrooms

5. Use your student's name and make sure the student knows and remembers yours (supply your business card).
6. Set up an activity that creates a sense of independence. E.g.:

Have the student make a phone call for you to set up an appointment or research a topic.

Allow the student to follow a piece of paperwork through its normal cycle in your department.

Set up a scavenger hunt that requires the student to go to several locations to get some information for you.

7. Schedule a break for your student; eat lunch with them.
8. Most of all, have fun!
- 9.

Daily Worksite Log

Name: _____ Date: _____

Company: _____

At the end of each day, take a few minutes to reflect on and record what you have learned in response to the questions and statements herein. The responses will help you develop your self-evaluation and portfolio. It is not necessary to respond to every statement or question every day, but you should be thorough in your completion of this form.

1. What did you learn about yourself – your interests, aptitudes, strengths, and weaknesses?
2. Describe the technology or equipment you used or observed being used.
3. Give specific examples of mathematics or science concepts and skills you used or observed.
4. Give an example of oral or written communication you used or observed being used.
5. Describe a work activity you performed and the procedures you followed.
6. Describe special instructions you received from your mentor or another employee.
7. Describe any materials you had to read and interpret to complete an assigned work activity.
8. Describe any initiative you took to learn something new.
9. List a problem you solved or observed being solved, and tell how you or others arrived at a solution.
10. Describe a meeting you attended, and list the decisions made or actions taken. What contributions did you make to the meeting? What happened as a result of the meeting?
11. List something new you learned about the company and its opportunities for employees.

NOTE: You can use your responses to this form to guide the development of your exit portfolio.

Intern Assessment Form

Intern's Name: _____

Name of Company or Organization: _____

Supervisor: _____ Date: _____

Intern's Position or Assignment: _____

1 Needs more training or education	2 Performing below expectations	3 Acceptable performance	4 Above average performance	5 Superior performance	6 Not observed
--	---	---------------------------------------	--	-------------------------------------	--------------------------

Please use this scale to evaluate your intern's performance in the following areas:

1. General Workplace Performance

Attendance	1 2 3 4 5 6
Appropriate dress.....	1 2 3 4 5 6
Attitude	1 2 3 4 5 6
Work habits	1 2 3 4 5 6
Acceptance of criticism	1 2 3 4 5 6
Setting priorities	1 2 3 4 5 6
Asks appropriate questions	1 2 3 4 5 6
Self-motivated	1 2 3 4 5 6

2. Specific Job Assignment Performance

Sufficient knowledge to perform tasks.....	1 2 3 4 5 6
Analytical skills.....	1 2 3 4 5 6
Verbal skills.....	1 2 3 4 5 6
Written skills.....	1 2 3 4 5 6
Organizational skills.....	1 2 3 4 5 6
Technical skills.....	1 2 3 4 5 6
Meeting deadlines.....	1 2 3 4 5 6
Completing tasks.....	1 2 3 4 5 6

3. Growth on the Job

Development of new skills..... 1 2 3 4 5 6

Examples: _____

Knowledge of organization.....1 2 3 4 5 6

Examples: _____

Contribution to the workplace..... 1 2 3 4 5 6

Examples: _____

4. Briefly comment on the following questions

What do you consider the major strengths of this intern?

What areas need improvement?

Other comments, commendations, or recommendations:

9. What did you like least about the internship?

10. What educational and career plans/goals must you make to pursue this field?

11. What are your overall feelings about the value of this internship?

Student Self Evaluation

Student's Name: _____ Date: _____

Work Site: _____ Supervisor: _____

First, write three facts that you learned:

- 1.
- 2.
- 3.

Describe your experience (use a separate sheet of paper, if necessary):

1. How did this internship influence you?
2. Would this site be beneficial for another student to visit or work?
3. Rate your internship by checking the appropriate level:

____ Excellent ____ Above Average ____ Average ____ Below Average

4. What grade would you give yourself for your performance at the internship?

____ A ____ B ____ C ____ D ____ F

What three facts prove that you deserve this grade?

- A.
- B.
- C.

5. What occurred during your internship that has relevance in your life?

6. For what part of your internship job were you most effective?

7. At what part of your internship job did you have the most trouble?

8. What do you wish you had known prior to beginning your internship?

9. What is the most important thing you learned during your internship?

10. Who was the most helpful/influential person you worked with at this company?
(Write her/him a thank-you note!)

11. Final thoughts on your internship experience?

Links Page

Following is a list of links which might prove useful when developing your career academy. Most of these sites include links to many more sites.

CASN: The Career Academy Support Network. Centered at U.C. Berkeley, CASN houses many knowledgeable people concerning career academies. Their website includes a national academy directory, many links, research documents, manuals, and forms, many of which are downloadable.

casn.berkeley.edu

CA Partnership Academies: Focused primarily on funded Academies, this site is nevertheless a useful source for information. Contains a complete list of California Partnership, listed by career focus.

www.cde.ca.gov/ci/gs/hs/cpagen.asp

LEED Sacramento: A non-profit school-to-career entity, which links leaders from business, education, labor, and government. Many resources are available through this excellent website.

www.leed.org

NCEE: The National Center on Education and the Economy. Site provides guidance and materials on national standards and portfolio development. Materials available for sale.

www.ncee.org

Bibliography

School-to-Career Work-based Learning Employer Handbook. San Diego Countywide

Partnership of Business/Industry, Labor, Education, Government, Community.

San Diego, CA.

Student Internships: A Handbook for Franchise Tax Board Supervisors and Managers.

The Franchise Tax Board – Schools Partnership Program. Sacramento, CA. Planning and

Conducting Student Summer Internship Experiences. Southern Regional Education

Board. Atlanta, GA.

Goldberger, Susan, and Richard Kazis and Mary Kathleen O’Flanagan. Learning Through Work:

Designing and Implementing Quality Worksite Learning for High School Students.

Manpower Demonstration Research Corp., 1994.

Doing Your Part as a Student Intern: A Handbook for Students. Buck Institute for Education,

Novato, CA.

Morrow, Cherie Ann. Worksite Mentoring Guidebook: Practical Help for Planning and

Implementing Quality Worksite Learning Experiences. Columbus, OH: Ohio State U P,

1999.